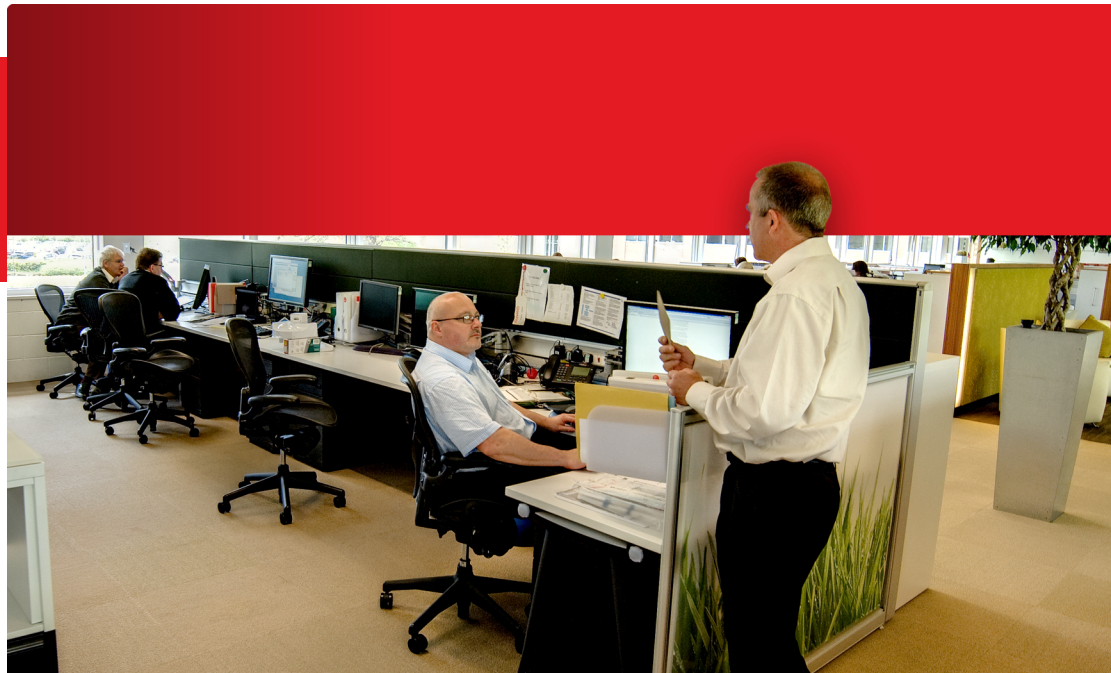




Infor PM Strategic Management supports the effective creation, communication, monitoring, and management of strategic plans.



STRATEGIC MANAGEMENT

DO BUSINESS BETTER.

Most companies invest significant time and effort in creating strategic plans as part of their performance management (PM) activities. Yet, even the most brilliant strategic plan will be unsuccessful if it is not communicated effectively throughout the organization, supported with the appropriate resources, implemented fully, monitored and assessed frequently, and adjusted as business conditions change. Performance-driven companies leverage technology to help bridge this gap between strategy and execution.

LEVERAGE EXPERIENCE.

Infor™ PM solutions have helped companies around the globe streamline and improve the effectiveness of their business processes for more than 30 years. Infor PM Strategic Management—a core component of Infor PM 10—provides an intuitive framework for linking strategic plans to operational plans, performance measures, and people. With it, you gain a visual method for reporting on how the actions of operating units and individuals contribute to the success of organizational goals. You can also monitor key performance indicators (KPIs) and learn why some actions are successfully supporting goals and others are not. Plus, you can pinpoint initiatives that can be eliminated without negatively impacting strategic goals, allowing you to more effectively focus your resources.

GET BUSINESS SPECIFIC.

Infor PM Strategic Management offers you the flexibility to create, manage, and measure the success of your plans.

Creation and collaboration. Strategic Management features a single database, web access, and an easy-to-use, click-anddrag interface, simplifying plan creation and participation and ensuring that everyone works with the same information. Senior executives often use the software to define high-level strategies and then forward the plan to their operational managers, who define supporting activities and measures and assign responsibilities to specific departments or individuals. These system users can include links to spreadsheets, discussion threads, reports, and other supporting elements that document the assumptions, business trends, and other factors considered during the plan's creation. Once the plan is released, system users at all levels can monitor the ongoing results of activities for which they are responsible, improving accountability.

Methodologies and measures. No two organizations have the same planning style. So while Strategic Management is Balanced Scorecard Collaborative Certified, it also supports other planning methodologies, including traditional, Hoshin, Six Sigma®, and Economic Value Added (EVA™). To provide this flexibility, Strategic Management allows you to work not only with financial measures, but also with nonfinancial measures such as customer satisfaction ratings, training hours completed, and employee retention.

Reporting and results. Strategic Management provides builtin reports to help you fully understand your business performance. A color-coded overview illustrates how well and to what degree your strategic plan has been implemented. Other reports allow you to compare actual results against planned results, track costs and revenue by initiative, identify trends, monitor KPIs in real time, view performance of individuals assigned to carry out tactics, and assess the impact one plan element is having on other elements.

SEE RESULTS NOW.

The sooner you implement a solution, the sooner you achieve a return on your investment and enjoy low total cost of ownership. We can pave the way by providing quick-start planning templates with Infor PM Strategic Management.

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The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "O" are black, while the letters "R" and "A" are red. A small trademark symbol (TM) is located to the upper right of the "R".