



## GEAC ENTERPRISE SOLUTIONS™ AMERICAS CORPORATE FACT SHEET

Geac Enterprise Solutions™ Americas offers a wide variety of feature-rich ERP software applications, and Web-enabled extensions to those applications, that allow users to not only maximize their existing technologies but to also take advantage of today's eBusiness opportunities. Our client/server (SmartStream® and TotalHR™), *eserver*® z900 and S/390® (E Series and M Series) and AS/400 (System21™ and System21 Style™) product suites are quick to implement with a depth of functionality that is unmatched within the industry. With almost 40 years of experience as a software developer, Geac® product suites enable organizations to streamline business processes throughout their enterprises, and across multiple platforms. More importantly, we add value to our core software applications by surrounding them with complementary solutions and people who understand the industry. We also extend the use of these solutions to the Internet and into today's eCommerce environment. Geac Enterprise Solutions is a division of Geac Computer Corporation, Limited (TSX: GAC).

### **MARKET FOCUS:**

Geac Enterprise Solutions/Americas provides financial, human resources, procurement, manufacturing/supply chain management, time and attendance, travel and expense and Web-enabled eBusiness applications and services that enable organizations to better manage their enterprise resources to gain competitive advantages. Geac Enterprise Solutions' applications are targeted toward mid- to large-sized organizations.

With more than 40 years of experience developing solutions specifically designed to meet the needs of a wide variety of industries, Geac Enterprise Solutions is uniquely qualified to provide superior ERP solutions to these markets.

### **ORGANIZATIONAL HISTORY:**

Geac Enterprise Solutions Americas is a division of Geac Computer Corporation, Limited (TSX:GAC) – one of the industry's largest and most experienced software companies. Geac Computer Corporation is headquartered in Markham, Ontario, Canada.

In the early 1970s, two competing companies - MSA and McCormick & Dodge - were pioneering the development of administrative business technology for the mainframe environment. In 1987, Dun & Bradstreet

Corporation purchased and merged these two industry leaders to form Dun & Bradstreet Software (DBS). Building upon its vast expertise, in 1992, DBS launched its first iteration of client/server software, known as SmartStream. Over the next few years, DBS dominated the mainframe market and quickly gained significant client/server market share with SmartStream.

In 1996, DBS was purchased by Geac and is known today as Geac Enterprise Solutions, focusing on delivering a cohesive eBusiness Web-enabled ERP solutions strategy that lets customers leverage their current investments while benefiting from the latest technology advancements.

## **PRODUCTS:**

Geac Enterprise Solutions offers comprehensive financial, human resources, procurement, manufacturing, distribution and eBusiness ERP solutions for the client/server, *e*server z900 and S/390 and AS/400 environments. We also offer a number of service offerings that complement our back-office product applications.

### **Active Access<sup>™</sup>**

Developed utilizing Geac's Active Architecture<sup>®</sup>, the Active Access<sup>™</sup> product suite (for SmartStream, E Series and M Series) brings key back-office application extensions and accompanying data to employee desktops throughout an organization via the Internet. Current solutions within this product set address customer, employee, vendor, invoice and requisition needs.

### **SmartStream<sup>®</sup>**

Our SmartStream client/server product line lets you sort through large amounts of data and create useful, pertinent information. Furthermore, this product line offers advanced functionality over a solid foundation of configurable workflow. The tightly integrated applications (including financials, HRMS and procurement), combined with an automated workflow process, expedite requests and manage documents electronically, in real time. In addition, we also offer Active Access<sup>®</sup> for SmartStream – Web-enabled applications that extend the value of customers' applications by providing total information accessibility as well as improved communications and workflow throughout a distributed environment, across the Internet.

### **E Series and M Series**

Our E Series and M Series product lines/applications (including financials, HRMS and procurement) are scalable, secure, function-rich, and are accessible throughout an enterprise in an open computing environment. Both product lines are designed to help customers leverage their investments in the underlying transaction

engine of their host-based applications and provide customers with greater universal access to enterprise data as well as the tools they need to make significant process improvements. In addition, we offer Active Access for E Series and M Series – Web-deployed applications that offer longevity and a smart return on investment for customers looking to migrate to an eBusiness platform.

### **Employee Relationship Management (ERM)**

Employee Relationship Management (ERM) software automates routine administrative tasks, freeing employees to focus on higher-value activities. More importantly, ERM extends cost management solutions to everyone within an organization and employees become more accountable for complying with corporate spending policies – managing their time and making better overall business decisions. Geac delivers an ERM solution for the automation of all employee-based financial processes, letting customers enjoy the benefits of streamlining those processes, including Extensity Travel Plans™, Extensity Expense Reports™, Extensity Timesheets™, Extensity Check Requests™ and Extensity Procurement™. Geac's ERM solution is available to all E Series, M Series and SmartStream customers in North America and Europe.

### **System21™**

System21 is an integrated suite of enterprise-wide applications (including CRM) for manufacturing and supply chain management, based around the IBM® AS/400 application server. System21 satisfies the needs of a broad range of industries within the manufacturing/distribution, food, beverage and automotive marketplaces, and contains sector-specific functionality. The software is completely Web-enabled, allowing companies to launch themselves as eBusinesses, and uses the commerce.connect platform to enable continual process improvement and business transformation.

### **System21 Style™**

System21 Style enables apparel, footwear and textile customers to streamline their customer service, production, distribution and financial procedures. These applications are fully Web- and workflow-enabled, and provide a unique, flexible four-dimensional matrix of style, color, size and fit so that organizations can effectively manage their entire business process – from sales forecast through customer delivery.

### **TotalHR™ 4.0**

Geac's TotalHR 4.0 is a client/server-based, fully functional

benefits and payroll solution that provides a set of best practices for flexible and seamless data management and reporting capabilities within consolidated human resources, benefits administration and payroll processes. Designed specifically for small to mid-sized U.S. organizations, users can easily adapt TotalHR into their unique business environment and become well equipped to manage, evaluate and define the future of their personnel and payroll operations.

### **Professional Services Organization (PSO)**

By providing end-to-end customized services and education for its enterprise applications, Geac's Professional Services Organization (PSO) offers customers the most comprehensive approach to services in the industry. Geac's team of experienced implementation professionals is dedicated to the philosophy of getting the customer's system up and running quickly. As product experts, Geac has a strong reputation for on-time and on-budget implementation that translates into rapid return on investment and lower total cost of ownership for its customers around the world.

**SUPPORT AND SERVICES:** In addition to its outstanding products, Geac Enterprise Solutions offers a wide range of customer support, services and education for all of its product lines. Customer product support includes **AnswerLink** – our Web-based support tool.

### **Product Support**

Product support provides toll-free telephone access to our global support centers 24/7 for business-critical issues and 24/5 for all other service issues for most of Geac's product lines (but not all). Geac's product support also includes answers from technical support specialists; downloadable software enhancements, corrections and updates; and access to technical, product and company information.

### **AnswerLink**

AnswerLink is Geac Enterprise Solutions' information resource on the Web, consolidated into one powerful toolset. Through AnswerLink, you can log issues and receive responses, software updates and new releases without having to pick up the telephone. You can also monitor progress and supply additional information about any existing support calls as our representatives work to resolve them.

### **AppCare**

AppCare is a comprehensive application management outsourcing services offering that helps customers better manage their IT

resource requirements and use technology to gain a competitive advantage. AppCare is designed to meet the needs of Geac customers who are facing the challenges of skills resource management such as:

- DBA productivity
- Application knowledge
- Continuous training
- Staff retention
- Seasonal workload balancing

AppCare provides complete remote application management, production support and end user support for customers using Geac applications (which reside at the customer's data center). With AppCare, customers gain the invaluable expertise and knowledge of Geac's PSO outsourcing team, which serves as an extension of their IT department, along with access to the entire Geac organization, and, unlike other vendors' services, a flexible system that does not require them to waive control.

#### **Additional Services**

Other customized services include helping organizations implement business solutions through project planning or production readiness and technical consultants to install and tune applications or to perform a variety of technical reviews.

#### **Networks & Technical Consulting (NTC)**

NTC offers seamless connectivity solutions to sustain customers who use Geac ERP applications as the backbone of their enterprise information processing. NTC establishes ongoing support and maintenance relationships and offers optimization strategies and access to emerging technologies and trends through various industry partnerships.

#### **Customer Education**

Geac Enterprise Solutions' education services answer customers' ongoing needs for training through a specialized curriculum consisting of informative classes conducted either onsite at the customer's location or in select Geac facilities.

Our onsite educational offerings are customized to meet users' specific needs and utilize an organization's system and data.

#### **ALLIANCE Worldwide Users Conference**

Held annually in North America, ALLIANCE – Geac Enterprise Solutions' annual user gathering – provides customers and users

with the opportunity to learn about Geac's latest offerings, network with fellow customers and gain valuable insight into how to thrive in today's complex and dynamic business world.

**CUSTOMERS:**

Geac Enterprise Solutions Americas has thousands of customers in Canada, the United States, Mexico, Latin and South America – including many Fortune 500 companies, healthcare providers, institutions of higher learning and apparel, footwear and textile manufacturers/distributors.

Major customers include:

AT&T, Colgate-Palmolive, DaimlerChrysler Corp., Eastman Kodak, Equifax, Ford Motor Co., Jockey Int., Labatt Brewery, Levi Strauss, Nike, Pepsi-Cola Co., Royal Canadian Mounted Police, The National Football League, Wal-Mart, U.S. Department of Labor and Xerox.

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Geac Computer Corporation, Limited is represented in more than 90 offices in 16 countries throughout North America, Europe, the Middle East, Asia/Pacific and Latin and South America, serving customers in nearly 80 countries worldwide.

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